

## Information Security Solutions Advisor

<b>FLSA Status</b>	Exempt
<b>Reports to:</b>	Chief Information Security Officer
<b>Supervises:</b>	N/A
<b>Workplace:</b>	Remote
<b>Annual Base Salary Range:</b>	\$85,000 - \$100,000
<b>Interested candidates should send cover letter and resume to <a href="mailto:hr@nysernet.org">hr@nysernet.org</a></b>	

### JOB SUMMARY

The Information Security Solutions Advisor is responsible for supporting and enabling NYSERNet members to fully leverage the security benefits and perks of their membership. Serving as a member advocate, the advisor will provide expert advice, coordinate services, and deliver a top-tier customer experience.

### KEY RESPONSIBILITIES

#### Security Services Design, Implementation and Maintenance:

- Develop, implement, and maintain processes for the utilization of membership security services.
- Ensure processes are efficient, user-friendly, and aligned with member needs.

#### Member Support and Advisory:

- Serve as a technical security advisor to support members in scoping and planning security services.
- Provide expert guidance on security service offerings and how they can be tailored to meet member needs.

#### Project Coordination:

- Coordinate security services projects from member pre-sales consulting, onboarding through to completion and feedback.
- Ensure projects are delivered on time, within scope, and meet the quality standards expected by members.

#### Community Engagement and Metrics:

- Facilitate and monitor the NYSERNet community to support member engagement and drive membership visibility into prospecting opportunities.
- Keep a pulse on key security trends and patterns in the membership, providing insights and recommendations.
- Establish and monitor metrics, contributing to membership KPIs and continuous improvement.

**Cross-Functional Collaboration:**

- Collaborate with cross-functional teams, such as Membership and Education Services, to ensure cohesive strategies and alignment of initiatives to meet member needs.
- Represent the company at conferences, community events, and networking functions, fostering positive relationships with community stakeholders and promoting NYSERNet's initiatives.

**QUALIFICATIONS**

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- Bachelor's degree in information security, communications, marketing or a related field not required, but preferred.
- 3+ years proven experience in a security advisory role.
- Strong understanding of cybersecurity principles, practices and technologies, preferably those relevant to higher education, K12 and other research institutions.
- Strong understanding of CIS Critical Security Controls.
- Excellent analytical and problem-solving skills, with the ability to analyze trends and data to make informed decisions and improvements.
- Exceptional communication, presentation and interpersonal skills, with the ability to effectively engage and support members.
- Strong project management skills with the ability to prioritize, resource and manage multiple projects effectively.
- Ability to work independently while also working cohesively as part of a team.
- Ability to travel 1-2 times per month to the NYSERNet office, member offices and community events.

**WORKING CONDITIONS**

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- Remote position with flexible work hours.
- Required to reside in New York State for agile travel.
- Occasional evening, night and weekend work needed.

**ABOUT NYSERNET**

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*NYSERNet has and continues to deliver next-generation internet services to the research and education community for forty years. A trailblazer in research networking, NYSERNet is a member governed organization, with members from leading universities, colleges, K-12 schools, Regional Information Centers (RIC), museums, healthcare, and research institutions. NYSERNet is a vibrant, stable, and well-recognized organization, poised to further grow its services, membership and mission.*

*NYSERNet is a 501(c)3 private not-for-profit corporation created in service of advancing science, research and education.*

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